SYS TECHNOLOGIES

SYS

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5050 Murphy Canyon Road, Suite 200
San Diego, California 92123
   (858) 715-5500

Enterprise Solutions Division
1721 Pacific Avenue, Suite 210
Oxnard, California 93033
   (805) 486-4444

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Airport Plaza One
2711 Jefferson Davis Highway, Suite 200
Arlington, Virginia 22202
   (703) 418-4627
   and
1119 Executive Boulevard, Suite A
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www.systechnologies.com

General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Price List

Information Technology

Services (IT) Contract

Federal Supply Group: 73
Federal Supply Class: 7379
Contract Number: GS-35F-5534H
Option Period: March 16, 2003 – March 15, 2008
SYS Business Size: Small (NAIC CODE: 541519)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!™**, a menu-driven database system.

GSA Advantage!™ on the WWW — **www.gsa.gov**

SYS TECHNOLOGIES

www.systechnologies.com

SYS GSA Schedule Price List

Information Technology Services
Special Item Number 132-51
Pricing (Hourly Rates) Option Period 6-10

Labor Category	Year 6 3/16/03 thru 3/15/04	Year 7 3/16/04 thru 3/15/05	Year 8 3/16/05 thru 3/15/06	Year 9 3/16/06 thru 3/15/07	Year 10 3/16/07 thru 3/15/08
Senior Program Manager	80.80	83.22	85.72	88.29	90.94
Program Manager	57.44	59.16	60.93	62.76	64.65
Project Manager	130.65	134.57	138.61	142.76	147..05
Senior Systems Analyst	105.04	108.19	111.44	114.78	118.22
Senior Systems Analyst II	66.50	68.50	70.55	72.67	74.85
Senior Software Engineer	71.71	73.86	76.08	78.36	80.71
Junior Program Analyst	28.78	29.64	30.53	31.45	32.39
Senior Admin Assistant	48.27	49.72	51.21	52.75	54.33
Junior Network Engineer	47.09	48.50	49.96	51.45	53.00

Contents

SYS Technologies Overview

SYS Technologies' Information Technology capabilities derive from a long history of providing quality services to our customers under current government and commercial contracts. The information in this brochure describes SYS Technologies' capabilities to provide services under the GSA Information Technology (IT) schedule. As a GSA contractor, SYS Technologies provides Information Technology, Professional Engineering and Financial Business Solutions Support Services through General Services Administration Federal Supply Service contracts. Users of these schedules include both government and commercial customers. Additionally, SYS Technologies has provided IT services encompassing the spectrum of software development and hardware installation, operation, and maintenance under several competitively awarded federal government contracts.

The company's professional Information Technology functional capabilities include planning, analysis, design, development, testing, integration, implementation and management of information systems. SYS Technologies can provide services to fixed and portable workstations, moveable video teleconferencing, file share services, optional user capabilities, moves, adds and changes, application server connectivity, data warehousing, legacy systems support, network operations display, external network interface, information technology/management retraining program, and satellite terminal support. SYS Technologies provides Enterprise Content Management (ECM) services to convert paper-based offices to paperless environments. SYS Technologies can also assist you with re-engineering your business processes to improve efficiency and realize cost savings.

The complexities of our IT services support projects require us to hire personnel with a combination of computer, business, contracts and finance skills. SYS Technologies believes there is no substitute for quality personnel. We maintain an active recruiting program to find, hire and retain the most qualified personnel available. Each individual has the requisite education, training, skills and experience to fulfill contract requirements in a qualitative, cost-effective manner.

As your requirements for IT services develop, consider the use of the SYS Technologies' Information Technology contract. Our representatives are always ready to provide assistance and support.

For more information about SYS Technologies, we invite you to visit our web site at: **www.systechnologies.com**.

Ordering Instructions and Guidelines Ordering Instructions and Guidelines

Getting Started: When you determine that outside assistance may be needed, your project manager should work closely with the agency procurement office to develop a statement of work (SOW). Your procurement office should then request proposals or expressions of interest from a minimum of three Information Technology Services (IT) contractors. A listing of these contractors is available on the GSA Website at www.gsa.gov. Further formal competition to determine a vendor's technical capabilities is not required because GSA has already determined that Schedule holders are qualified to perform the services.

Issuing a Delivery Order: Establishing a delivery order under the IT is relatively simple and can usually be accomplished quickly (within a few days). Your activity, through the agency procurement office issues a delivery order directly to the contractor for the required services based on the SOW. Selection of the contractor must be based on one of the following approaches, before the delivery order may be issued:

1. Contact and/or review the catalogs of at least three IT firms, or

2. Request oral proposals from at least three IT firms, or

3. Request written proposals from at least three IT firms.

Federal Acquisition Regulations (FAR) Part 13 does not apply when agency requirements are satisfied through a FSS and ordering activities are not required to seek full and open competition, synopsize the requirement, or make a determination of fair and reasonable pricing. This process has already been accomplished for you. GSA does not prescribe a particular delivery order method; however, you must specify the type of services required, delivery time(s), and a task order pricing method (using either fixed price or labor hour pricing).

Task Ordering Point of Contact:

SYS Technologies Inc.
Enterprise Solutions Division
Jackie Archibald,
Director Contracts/Administration
(805) 486-4444, ext. 245
Email: jarchibald@systechnologies.com

generation, interoperability studies, prototype development, migration to match platform requirements, testing, debugging, verification and validation, source code management, user interface design, internet and multimedia development, firewalls/security, and acquisition support.

6. **FPDS Code D311 IT Data Conversion Services:** Furnish facilities design, media conversion to digital format, systems deployment and transition/re-hosting, systems reengineering, cabling/system installation, training, acquisition support and documentation.

7. **FPDS Code D316 – IT Network Management Services /Automated News Services:** Furnish project management personnel and services, including, project management, personnel support services, personnel management, integrated logistics support, total cost of ownership analysis and modeling, program control, monitoring, scheduling, cost oversight, acquisition planning, financial management/budgeting services, status reviews, customer interface, quality assurance/independent verification and validation support, administrative assistance, acquisition support and documentation.

8. **FPDS Code 317 – Data Services:** Furnish data input/export, data/records analysis, error identification and resolution, acquisition support and documentation.

9. **FPDS Code D399 – Other Information Services and Other Information Technology Services, not elsewhere classified:** Provide the following services for integration of all current and future hardware and software products: Organization development, IT management, performance measurements, engineering assessment of new technologies, analyses of hardware and software requirements to implement requirements, migration planning, development of architectures, software design evaluations, interface requirements definition, design support, facilities management and upgrade analysis, asset management, network management, help desk operations, testing support, acquisition support, documentation and financial management/budgeting services.

Customer Information

1a. Special Item Numbers: <u>SIN 132-51</u> Professional Information Technology Services (*Detailed description of SIN starts on page 7.*)

(FPDS Code D301) IT Facility Operation and Maintenance

(FPDS Code D302) IT Systems Development Services

(FPDS Code D306) IT Systems Analysis Services

(FPDS Code D307) Automated Information Systems Design & Integration Services

(FPDS Code D308) Programming Services

(FPDS Code D311) IT Data Conversion Services

(FPDS Code D316) IT Network Management Services Automated News Services

(FPDS Code D317) Data Services

(FPDS Code D399) Other Information Services and Other Information Technology Services, not elsewhere classified.

1b. See price list on page 10

2. Maximum Order: $ 500,000 (*Agencies are authorized to order in excess of this amount, but may seek a price reduction for orders placed over this amount.*)

3. Minimum Order: $ 1,000

4. Geographic Coverage: National

5. Points of Production: Oxnard and San Diego, California and Arlington and Chesapeake, Virginia

6. Discount from list prices or Statement of Net Price: Prices stated are net prices.

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30 days

9a. Government Commercial Credit Card is Accepted: Yes

9b. Discount of payment by Government Commercial Credit Card: None

10. Foreign Items: None

11a. Time of Delivery: Determined by individual order

11b. Expedited Delivery: N/A

11c. Overnight and 2-Day Delivery: N/A

11d. Urgent Requirements: N/A

12. F.O.B. Points: Destination

13. Ordering Address: **Enterprise Solutions Division**
    POC: Jackie Archibald   1721 Pacific Avenue, Suite 210,
    Jarchibald@systechnologies.com   Oxnard CA 93033
    Director Contracts/Administration   (805) 486-4444, ext. 245

14. Payment Address: SYS Technologies, Inc.
    POC: Mike Fink   5050 Murphy Road, Suite 200,
    Mfink@systechnologies.com   San Diego CA 92123
    Chief Financial Officer   (858) 715-5500

15. Warranty provision: SYS Technologies will exercise due
    professional care and competence
    in the performance of services
    provided.

16. Export Packing Charge: N/A

17. Terms and Conditions of
    Government Commercial
    Credit Card Acceptance: Net 30 days

Description of Special Item Number (SIN 132-51) For Information Technology (IT) Services

1. **FPDS Code D301-IT Facility Operation and Maintenance:** Furnish project delineation and formulation as required for facilities coordination with regard to design, construction, equipment, communication equipment, maintenance and operations. Include facilities, customer and energy surveys, engineering documentation and drawings, development specifications, design selection, laboratory and facility equipment installation, integration and testing, cable plant design and requirements analysis, cable plant material acquisition and installation, integration and testing, cable plant documentation and drawings, acquisition support and documentation.

2. **FPDS Code D302 - IT Systems Development Services:** Furnish personnel, equipment, and facilities to accomplish database planning and design. Include requirement analysis, comparative study and evaluation of available database engineers, concept development, hardware specifications, database specifications, internet and intranet design, data warehousing application, database compatibility assessments, recommendations, acquisition support and documentation.

3. **FPDS Code D306 – IT Systems Analysis Services:** Furnish personnel, equipment and facilities accomplish systems analysis and design. Include mission requirements analysis, concept development, systems requirements analyses and Information engineering, systems specifications, database specifications, business process re-engineering, requirements modeling and prototyping, user-oriented design, coding, unit testing and integration testing, test plans and test analysis reports, hardware specifications, acquisition support and documentation.

4. **FPDS Code D307 – Automated Information System Design and Integration Services:** Furnish technical support required from delivery of product through installation and integration to a fully functioning system. Including site preparation, network analysis and design. Commercial - Off - The -Shelf (COTS) product evaluation and selection, migration plan, network configuration management plans, communication interface analyses, LAN/WAN installation and integration, equipment acquisition, receipt, unpacking, relocation and inventory, assembly of system components, loading of software, testing and evaluation, customer training, acquisition support and documentation.

5. **FPDS Code D308 – Programming Services:** Furnish software development of tailored programs and modification and enhancement of existing and, or COTS programs. Including, design specifications, code

TEAMING AGREEMENT

TOWER

TOWER Software
Commercial Price List

TRIM Context Commercial Enterprise <u>Named</u> Seat Prices
Effective February 1, 2002

Seats	Base	Workflow	Document Content	Space Managemnt	Object Caching	Anonymous Logins	TOTAL
1	$7,811.00	$140.00	$75.00	$5,024.00	$3,350.00	$781.10	$17,181.10
5	$11,055.00	$700.00	$375.00	$5,120.00	$4,750.00	$1,105.50	$23,105.00
50	$47,550.00	$7,000.00	$3,750.00	$6,200.00	$20,500.00	$4,755.00	$89,755.00
500	$265,350.00	$34,000.00	$34,800.00	$11,600.00	$76,750.00	$26,535.00	$449,035.00
1,000	$406,350.00	$54,000.00	$53,800.00	$11,600.00	$126,750.00	$40,635.00	$693,135.00
5,000	$1,226,350.00	$154,000.00	$133,800.00	$11,600.00	$366,750.00	$122,635.00	$2,015,135.00
10,000	$1,771,350.00	$229,000.00	$213,800.00	$11,600.00	$566,750.00	$177,135.00	$2,969,635.00
50,000	$3,071,350.00	$529,000.00	$813,800.00	$11,600.00	$1,366,750.00	$307,135.00	$6,099,635.00

Annual Maintenance Fee = 18%

TRIM Context Commercial Enterprise <u>Concurrent</u> Seat Prices
Effective February 1, 2002

Seats	Base	Workflow	Document Content	Space Managemnt	Object Caching	Anonymous Logins	TOTAL
1	$10,244.00	$560.00	$300.00	$5,096.00	$4,400.00	$1,024.40	$21,624.40
5	$23,220.00	$2,800.00	$1,500.00	$5,480.00	$10,000.00	$2,322.00	$45,322.00
25	$71,750.00	$10,000.00	$7,200.00	$6,800.00	$26,750.00	$7,175.00	$129,675.00
50	$120,150.00	$16,000.00	$14,100.00	$8,000.00	$39,250.00	$12,015.00	$209,515.00
100	$216,950.00	$28,000.00	$27,900.00	$10,400.00	$64,250.00	$21,695.00	$369,195.00
1,000	$1,021,350.00	$129,000.00	$113,800.00	$11,600.00	$306,750.00	$102,135.00	$1,684,635.00
5,000	$2,096,350.00	$304,000.00	$363,800.00	$11,600.00	$766,750.00	$209,635.00	$3,752,135.00

Annual Maintenance Fee = 18%

TRIM Context Training Prices
Effective February 1, 2002

Course	Duration (days)	Price
General User	1	$1500.00
System Administration	3	$4500.00
Additional Days	1	$1500.00

Note: These prices do not include travel & living expenses for the instructor. These will be billed separately, as applicable.

USA
Japan
ROW

Alchemy Version 7.4 Products
MailStore Version 3.0
Alchemy Web Version 1.X

IMR

INFORMATION MANAGEMENT RESEARCH

Information Management Research
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+1 303.689.0022 phone
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info@imrgold.com
www.imrgold.com

January 2003 Price List Terms and Conditions

1. This document may only be used by Information Management Research (IMR) employees and IMR's Resellers, Service Bureaus, Consultants or Distributors who have signed an IMR Non Disclosure Agreement.

2. This document is for use only to generate quotations. It may not be published in any form.

3. This price list is subject to all the terms and conditions contained in the IMR Certificate of Authenticity, IMR Alchemy End User License Agreement, the various Supplemental User License Agreements, the Annual Maintenance Program Agreement, or any other agreement covering the purchase and use of IMR products and services.

4. Prices, license terms and conditions are subject to modification by IMR without notice. Please contact your IMR Account Manager for the most current terms and conditions.

5. **Service Bureau current AMP requirement:** Service bureaus are required to own a current annual maintenance program and a current Alchemy Pro license to remain an Alchemy service bureau.

6. **Alchemy Premium license restrictions:** This version is for use only when all client licenses are attached to the same Alchemy server. A customer may need more than one Alchemy license for separate servers. In that case, the customer must purchase an additional Alchemy Premium license for the additional server.

7. **Restrictions on the distribution of the single-user Search engine:** Alchemy Gold, Alchemy Premium and Alchemy Pro include a single user Search program that can be copied onto a CD or other removable media. When this Search program opens an Alchemy repository, that repository is locked and cannot be opened by any other user. Alchemy Gold and Alchemy Premium owners may distribute the Search client to anyone within their organization. An Alchemy Pro license is required for anyone distributing Alchemy software or data to customers or other outside organizations. Alchemy Pro owners may distribute a single standalone Search program to their customers, additional searchers must be purchased through the Search User Access License Product.

8. **Facilities management providers** are required to use an Alchemy Pro license, regardless of where the license is installed.

9. **End users who distribute Alchemy software or data to a customer** are required to own an Alchemy Pro license for that application.

Alchemy Gold - Single Build Packages

	List Price
Description: The Alchemy Base Product includes a single copy of Alchemy licensed for a single workstation that gives a single user the ability to build multiple Alchemy repositories and one Search Client. Purchase one base product then add the number of concurrent searchers needed in addition to the one Search Client included with the base product. Order the number of Search Clients needed up to a limit of 25 total. The search Client may be distributed on CD according to the terms and conditions contained in this document and in the Alchemy Gold Supplemental User License Agreement. Distribution of Alchemy Software or Alchemy Search licenses, data or related services to customers requires an Alchemy Pro license.	
Alchemy Gold Base Product - Single Build plus Single Search	$5,500

SEARCH

Alchemy Gold - 1 to 5 Searchers	$500 per seat
Alchemy Gold - 6 to 10 Searchers	$450 per seat
Alchemy Gold - 11 to 25 Searchers	$270 per seat

SYSTEM REQUIREMENTS

Alchemy Requirements

Supported Operating Systems: Windows 2000 Professional (SP3), Windows NT 4.0 SP5 or SP6a, or Windows XP Professional

Processor: Intel Pentium or Intel compatible processor

Memory: for 98 32MB min., 64MB recommended, 96-128MB optimal; for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

Other:

– At least 50 MB free hard disk space for programs (check the install screen for disk space requirements for Alchemy components)

– Free temporary space for building databases: at least twice the size of the database buffer setting

– For building databases to removable media, a supported CD writer or other media drive

– SCSI adapter recommended by drive vendor

– For PDF indexing: NT Workstation with 64 MB RAM highly recommended; Adobe Acrobat 5.0 or Adobe Acrobat Reader 4.0

– Minimum resolution: 800 x 600 x 256 colors for images, 800 x 600 x 16 colors for text

– If scanning, scanner that supports ISIS or TWAIN drivers.

Alchemy Search Requirements

Memory: for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

NOTE: Viewing large files, e.g., multipage TIFF, PDFs, etc., might require the use of temporary hard disk space. A good practice is to reserve free disk space at least twice as large as the largest file in the database that you will open for viewing. For example, if the largest file is 10 MB, keep at least 20 MB free on the hard disk.

Alchemy Premium

Description: Alchemy Premium is a multi-build environment and, unlike Gold, can support over 25 searchers. The base product (Alchemy Server) must be purchased then add the number of concurrent Build licenses (minimum of one), optional concurrent Index licenses and optional concurrent Searchers needed. In addition, Alchemy Premium includes the Alchemy Desktop Configurator and the Alchemy Desktop; used together to modify or create limited functionality for work groups or individuals. Each build license can create multiple repositories. The Indexing station is preconfigured to support most Build Client functionality except for database creation and management capabilities.

	List Price
Alchemy Premium (Server) Base Product	$4,000
BUILD	
Alchemy Premium - 1 to 5 Builders	$2,100
Alchemy Premium - 6 to 10 Builders	$1,900
Alchemy Premium - 11 to 15 Builders	$1,700
Alchemy Premium - 16 to 35 Builders	$1,500
Alchemy Premium - 36 to 50 Builders	$1,200
Alchemy Premium - 51 to 75 Builders	$1,100
Alchemy Premium - 76 to 100 Builders	$950
INDEX	
Alchemy Premium - 1 to 5 Indexers	$900
Alchemy Premium - 6 to 10 Indexers	$800
Alchemy Premium - 11 to 15 Indexers	$725
Alchemy Premium - 16 to 35 Indexers	$650
Alchemy Premium - 36 to 50 Indexers	$500
Alchemy Premium - 51 to 75 Indexers	$475
Alchemy Premium - 76 to 100 Indexers	$400
SEARCH	
Alchemy Premium - 1 to 5 Searchers	$500
Alchemy Premium - 6 to 10 Searchers	$450
Alchemy Premium - 11 to 25 Searchers	$270
Alchemy Premium - 26 to 50 Searchers	$165
Alchemy Premium - 51 to 100 Searchers	$152
Alchemy Premium - 101 to 250 Searchers	$117
Alchemy Premium - above 250 Searchers	Call IMR

System Requirements
Alchemy Server Requirements
    Supported Operating Systems: Microsoft Windows NT Server 4.0 with Service Pack 5 or higher or Windows 2000 Server with Service Pack 1
    Note: It is recommended that the Systems Administrator assign a data port number for the Alchemy Server.
    Processor: 700 mHz or higher Intel Pentium or Intel compatible processor. The Server also supports multi-processor systems.
    Memory: 256MB min., Microsoft Management Console 1.2 or higher, Winsock 2.0 or higher, Internet Explorer 5.0 or higher (Help files)
    Client Access Programs - must be Alchemy Premium R7 user interfaces
Alchemy Client Requirements
    Supported Operating Systems: NT 4.0, 2000 Professional, or XP Professional
    Processor: Intel Pentium or Intel compatible processor
    Memory: for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

Alchemy Pro Packages with Annual Renewals

	A	B	C	D	E	F
Description: Alchemy Pro with a 12-month License Agreement. Alchemy Pro includes the specified number of concurrent server access licenses. Alchemy Pro includes Alchemy, Alchemy Server, Alchemy Desktop Configurator and the Alchemy Desktop. User has the right to create multiple repositories. A single search license may be distributed on CD to a service bureau's customers according to the terms and conditions contained in this document and in the Alchemy Pro Supplemental User License Agreement. Multi-user network search licenses for the service bureau's customers are sold separately. Service bureau is also required to have a current Annual Maintenance Program.	Initial Fee	Initial AMP	Initial Year 1 Investment	Annual Renewal Fee	Renewal AMP	Year 2+ Investment
Alchemy Pro - 1 Standalone User/Uses Concurrent Access License	$6,600	$1,188	$7,788	$4,250	$765	$5,015
Alchemy Pro - 2 User Concurrent Server Access License	$9,750	$1,755	$11,505	$4,250	$1,755	$6,005
Alchemy Pro - 3 User Concurrent Server Access License	$14,000	$2,520	$16,520	$4,250	$2,520	$6,770
Alchemy Pro - 4 User Concurrent Server Access License	$17,800	$3,204	$21,004	$4,250	$3,204	$7,454
Alchemy Pro - 5 User Concurrent Server Access License	$21,250	$3,825	$25,075	$4,250	$3,825	$8,075
Alchemy Pro - 10 User Concurrent Server Access License	$39,800	$7,164	$46,964	$4,250	$7,164	$11,414

Note: Column A + Column B = Column C and Column D + Column E = Column F.

Add-on Concurrent Alchemy Search Only Access Licenses for Alchemy Pro

Description: Add-on Concurrent Alchemy Search Only Access Licenses provide read-only access licenses to repositories stored on a server, using the standard (non-modifiable) Alchemy Search Windows client or an API application. All licenses must be used on the same server.	**List Price**
Alchemy 5 User Access License (Net)	$2,500
Alchemy 10 User Access License (Net)	$4,000
Alchemy 25 User Access License (Net)	$6,250
Alchemy 50 User Access License (Net)	$8,250
Alchemy 100 User Access License (Net)	$15,250
Alchemy 250 User Access License (Net)	$29,250
Alchemy above 250 User Access License (Net)	Call IMR

Add-on Capture Modules

Description: Add-on Capture Modules are sold on a concurrent basis. Each requires Alchemy Concurrent Builder Access to be loaded on the same workstation where the Add-on Capture Module will be loaded. All Modules will work with Alchemy Gold, Alchemy Premium and Alchemy Pro.	List Price
Alchemy Scan: Scan and OCR license included	$1,500
DataGrabber: License to write definition files to import computer output files. Includes Runtime license for same workstation.	$4,500
DataGrabber Runtime	$1,995
Alchemy Task Manager: Offered by special quote from IMR Sales and may require the purchase of additional products or services from IMR.	Call IMR
Alchemy Software Development Kit (SDK) Manuals and code samples for writing custom solutions with Alchemy.* Technical Support provided through SDK Support Packs only. See the details on the Professional Services Page.	$1,500
Alchemy Software Development Kit (SDK) Manuals and code samples for writing custom solutions with Alchemy, 5 incident SDK Support Pack, and two-day SDK training course**	$8,200
* U.S.A. (not available ROW and Japan).	
**Only for Canada - Latin America - Caribbean - Japan - contact Gabriel Weitzner at gweitzner@imrgold.com.	

Alchemy Premium - Audit Logging and Reporting

	List Price
Description: Audit logging and reporting is available for Alchemy Premium and Alchemy Pro multiuser environments. The logging function traps information about when users accessed files and folders within a database and what major functions within Alchemy were used to invoke a change or location of a document. Specific details about information modified within a document is not logged, however the fact that a user accessed the document is recorded. A detailed list of auditable events is available from IMR. There are 2 generalized auditing reports that come with this solution 1) allows the administrator to view all users who accessed a file, folder or database within a parameterized date range or 2) based upon a user, a listing of all the files they accessed between a parameterized date range.	**List Price**
Alchemy Premium (Server)	$5,000

System Requirements

Alchemy Server Requirements

    Supported Operating Systems : Microsoft Windows NT Server 4.0 with Service Pack 5 or higher or Windows 2000 Server with Service Pack 1

    Note: It is recommended that the Systems Administrator assign a data port number for the Alchemy Server.

    Processor : 700 mHz or higher Intel Pentium or Intel compatible processor. The Server also supports multi-processor systems.

    NOTE: Microsoft Message Que (MSMQ) is required and must be installed.

    Memory : 256MB min., Microsoft Management Console 1.2 or higher, Winsock 2.0 or higher, Internet Explorer 5.0 or higher (Help files)

    Client Access Programs - must be Alchemy Premium R7 user interfaces

Alchemy Client Requirements

    Supported Operating Systems : NT 4.0, 2000 Professional, or XP Professional

    Processor : Intel Pentium or Intel compatible processor

    Memory : for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

Alchemy Premium - Database Encryption

	List Price
Description: Alchemy provides a high level of database encrption and document protection because of the data container design of the product. This extention adds an additional layer of security to the Alchemy databases by encrypting the database and index files using a 256 byte Blowfish based security algorithm. When this feature is installed in Alchemy Premium and Alchemy Pro products the administrator has the option to determine which database will be encrypted. User should be careful to note that if the encryption password is lost, the data in the data base cannot be recovered.	**List Price**
Alchemy Premium (Server)	$5,000

System Requirements

Alchemy Server Requirements

   Supported Operating Systems : Microsoft Windows NT Server 4.0 with Service Pack 5 or higher or Windows 2000 Server with Service Pack 1

   Note: It is recommended that the Systems Administrator assign a data port number for the Alchemy Server.

   Processor : 700 mHz or higher Intel Pentium or Intel compatible processor. The Server also supports multi-processor systems.

   Memory : 256MB min., Microsoft Management Console 1.2 or higher, Winsock 2.0 or higher, Internet Explorer 5.0 or higher (Help files)

   Client Access Programs - must be Alchemy Premium R7 user interfaces

Alchemy Client Requirements

   Supported Operating Systems : NT 4.0, 2000 Professional, or XP Professional

   Processor : Intel Pentium or Intel compatible processor

   Memory : for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

Alchemy Premium - Roles Based Access Control (RBAC)

	List Price
Description: Roles Based Access Control allows the Alchemy Premium Administrator to control the application functionality available uniquely for every user or groups of users accessing the Alchemy Server. There are well over 100 individual functions within the Alchemy system, each of which can be turned on or off by the administrator based upon the end users job function and information access rights. The feature is an optional product extention for use with Alchemy Premium. There is only a per server charge for this feature.	
Alchemy Premium (Server)	$6,500

System Requirements

Alchemy Server Requirements

    Supported Operating Systems : Microsoft Windows NT Server 4.0 with Service Pack 5 or higher or Windows 2000 Server with Service Pack 1

    Note: It is recommended that the Systems Administrator assign a data port number for the Alchemy Server.

    Processor : 700 mHz or higher Intel Pentium or Intel compatible processor. The Server also supports multi-processor systems.

    Memory : 256MB min., Microsoft Management Console 1.2 or higher, Winsock 2.0 or higher, Internet Explorer 5.0 or higher (Help files)

    Client Access Programs - must be Alchemy Premium R7 user interfaces

Alchemy Client Requirements

    Supported Operating Systems : NT 4.0, 2000 Professional, or XP Professional

    Processor : Intel Pentium or Intel compatible processor

    Memory : for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

Alchemy Document Routing

	List Price
Description: Alchemy Document Routing is an additional feature available for Alchemy Premium and Alchemy Pro configurations. This product extention allows for the routing of documents through an organization to gain approvals or authorizations. Once the routing has been completed, the document is stored in the Alchemy Database for access by all authorized users of the system. This functionality must run on the same computer as the Alchemy Build, Index or Search clients. One Document Routing Administrative client comes bundled with the server component, additional administrative clients can be purchased separately. Pricing is based upon concurrent licenseing.	
Alchemy Document Routing Server (required and contains one Administrative client)	$2,500
Document Routing Workstation Client (For Build, Index or Search clients)	
Alchemy Premium - 1 to 5 Routing Clients	$200
Alchemy Premium - 6 to 10 Routing Clients	$180
Alchemy Premium - 11 to 25 Routing Clients	$110
Alchemy Premium - 25 to 50 Routing Clients	$66
Alchemy Premium - 51 to 100 Routing Clients	$60
Alchemy Premium - 101 to 250 Routing Clients	$45
Document Routing Administration Clients (For Build, Index or Search clients)	
Alchemy Premium - Additional Administrative Clients	$250

System Requirements

Alchemy Server Requirements

    Supported Operating Systems: Microsoft Windows NT Server 4.0 with Service Pack 5 or higher or Windows 2000 Server with Service Pack 1

    Note: *It is recommended that the Systems Administrator assign a data port number for the Alchemy Server.*

    Processor: 700 mHz or higher Intel Pentium or Intel compatible processor. The Server also supports multi-processor systems.

    Memory: 256MB min., Microsoft Management Console 1.2 or higher, Winsock 2.0 or higher, Internet Explorer 5.0 or higher (Help files)

    Client Access Programs - must be Alchemy Premium R7 user interfaces

Alchemy Client Requirements

    Supported Operating Systems: NT 4.0, 2000 Professional, or XP Professional

    Processor: Intel Pentium or Intel compatible processor

    Memory: for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.

Alchemy Web

	List Price
Description: Alchemy Web is a multi-user environment and can support up to several hundred concurrent users per server, depending on hardware. You must purchase the Alchemy Web Platform, Alchemy Server, and then add the number of concurrent client licenses (minimum of five) you need. If a customer already has an Alchemy Premium implementation and wishes to utilize the same Alchemy Server application, they must upgrade that application and they will not need to purchase another Alchemy Server. Also Alchemy Web offers an optional viewer module that converts 200+ file formats to an HTML/JPEG document that is viewable within a browser.	**List Price**
Alchemy Web Platform bundle	$3,500
Alchemy Server	$4,000
Alchemy Web Viewer (optional)	$2,000

Alchemy Web Search Only

Alchemy Web Search Only - 5 to 10 Concurrent Users	$ 300 per Concurrent User
Alchemy Web Search Only - 11 to 25 Concurrent Users	$ 250 per Concurrent User
Alchemy Web Search Only - 26 to 50 Concurrent Users	$ 200 per Concurrent User
Alchemy Web Search Only - 51 to 75 Concurrent Users	$ 150 per Concurrent User
Alchemy Web Search Only - 76 to 100 Concurrent Users	$ 125 per Concurrent User
Alchemy Web Search Only - 101 - 150 Concurrent Users	$ 110 per Concurrent User
Alchemy Web Search Only - 151 to 200 Concurrent Users	$ 100 per Concurrent User
Alchemy Web Search Only - More than 200 Concurrent Users	Call IMR

Alchemy Web Search and Add

Alchemy Web Search and Add - 5 to 10 Concurrent Users	$ 540 per Concurrent User
Alchemy Web Search and Add - 11 to 25 Concurrent Users	$ 450 per Concurrent User
Alchemy Web Search and Add - 26 to 50 Concurrent Users	$ 360 per Concurrent User
Alchemy Web Search and Add - 51 to 75 Concurrent Users	$ 270 per Concurrent User
Alchemy Web Search and Add - 76 to 100 Concurrent Users	$ 225 per Concurrent User
Alchemy Web Search and Add - 101 - 150 Concurrent Users	$ 198 per Concurrent User
Alchemy Web Search and Add - 151 to 200 Concurrent Users	$ 180 per Concurrent User
Alchemy Web Search and Add - More than 200 Concurrent Users	Call IMR

System Requirements
Alchemy Web Server Requirements
   Supported Operating Systems: Microsoft Windows 2000 Server with Service Pack 2 or 3, IIS and MSMQ installed.
   Processor: 750 MHz or higher Intel Pentium or Intel compatible processor.
   Memory: 512MB minimum
   Note: Alchemy Web Application requires 17MB disk space to install. Alchemy Server requires 3MB disk space to install. Alchemy Web Engine and .NET framework
   require 56MB disk space to install. Additional space needs to be added for temp storage. Total disk space required across all machines is 100MB.
Alchemy Web Client Requirements
   Supported Operating Systems: NT 4.0, 2000 Professional, or XP Professional
   Browser: Microsoft Internet Explorer 5.5 through 6.0, Service Pack 1

Alchemy WebEngine SDK

	List Price
Description: The WebEngine SDK is an XML-based, Web Services-compliant, multi-process development platform that can support up to several hundred requests per minute depending on the hardware used. You must purchase the base Web Engine with a minimum of one worker process. Depending on number of users and request intensity, more than one process may be purchased. In addition, Alchemy WebEngine SDK includes the Alchemy application. A Developer license (non production) can be purchased at a discount rate. Production licenses can be evaluated by IMR to determine the proper number of processes.	
Web Engine	$3,500
WebEngine SDK Process Licenses	
1 Process	$7,000
2 Processes	$14,000
3 Processes	$21,000
4 Processes	$28,000
5 Processes	$35,000
6 Processes	$42,000

Example: A customer has 500 users that need to be supported with a custom application using the Atlantis environment. If the number of concurrent users is moderate with about 250 accessing the system at any one time, a minimum of 2 processes must be purchased. If all 500 users will be active in the system with a moderate amount of requests, then a minimum of 4 processes will be purchased.

System Requirements
Alchemy WebEngine Server Requirements

> *Supported Operating Systems*: Microsoft Windows 2000 Server or Windows 20000 Advanced Server with a Microsoft.NET compatible version of IIS, each with the latest Service Pack (SP2 or SP3). Microsoft Management Console (MMC) 1.2 minimum installed.
> *Processor*: 750 MHz or higher Intel Pentium III or higher processor, or Intel compatible processor.
> *Memory*: 512MB minimum installed on the Alchemy Web Engine machine.
> *Hard Disk:* 56MB hard disk space to install Alchemy Web Engine and .NET Framework. 100MB total hard disk space required for installation for all installation configurations.
> *Note:* IIS is only required on the machine on which the Web Service is installed. Additional hard disk space for temporary file storage is necessary.
> *Browser:* Microsoft Internet Explorer 5.5 and above (required to view Alchemy Web Application and Alchemy Web Engine online help).

Alchemy MailStore For Exchange

	List Price
Description: Alchemy MailStore consists of a server-based email archive product as well as an Alchemy Premium extension that resides in the Outlook client. Alchemy MailStore for Exchange is a "back office" server-based environment that can support message archival for one or more Exchange servers. You must purchase the MailStore for Exchange Servers and Mailbox licenses for an automated email archive solution. MailStore for Outlook is optional client-based product that can support up to several hundred users and can be purchased as an extension to both Alchemy Premium as well as MailStore for Exchange solutions. MailStore for Outlook licenses are only consumed when the plug-in is actually running; not when Outlook is open by itself without the plug-in running.	
MailStore for Exchange Server	$2,000
MailStore Administrator	$1,000

MailStore for Exchange Mailbox Licenses

50 Mailboxes	$1,500
51-100 Mailboxes	$ 25 per mailbox
101-250 Mailboxes	$ 20 per mailbox
251-500 Mailboxes	$ 17 per mailbox
501-1000 Mailboxes	$ 15 per Mailbox
1001-1500 Mailboxes	$ 12 per Mailbox
1500+ Mailboxes	Call IMR

MailStore for Outlook clients

5-25 Clients	$ 350 per connection
26-50 Clients	$ 275 per connection
51-100 Clients	$ 200 per connection
101-250 Clients	$ 150 per connection

Example: A customer has 500 users on their Exchange system and wishes to process all mailboxes. They purchase the MailStore for Exchange Services and a 500 Mailbox license. This will cost $10,500.

If the same customer wishes to allow end-user access for all 500 employees, because the client licenses are concurrent, they must determine the average number of simultaneous users.

System Requirements
MailStore for Exchange
   Microsoft Exchange Server 5.5 or 2000 with appropriate security updates and patches.
      Supported Operating Systems: Windows NT Server 4.0 SP6a, Windows 2000 Server SP2/SP3
      Processor: 750 MHZ ir greater Intel Pentiam or compatible
      Memory: 256MB RAM (512 Recommended)
Alchemy Server Requirements
      Supported Operating Systems: Microsoft Windows NT Server 4.0 with Service Pack 5 or higher or Windows 2000 Server with Service Pack 1
      Note: It is recommended that the Systems Administrator assign a data port number for the Alchemy Server.
      Processor: 700 mHz or higher Intel Pentium or Intel compatible processor. The Server also supports multi-processor systems.
      Memory: 256MB min., Microsoft Management Console 1.2 or higher, Winsock 2.0 or higher, Internet Explorer 5.0 or higher (Help files)
Alchemy MailStore Client Requirements
      Supported Operating Systems: NT, 2000, or XP
         Outlook 2000 or 2002
         Microsoft Internet Explorer 5.5 or 6.0
      Memory: 32MB min.
      Processor: Pentium

Alchemy MailStore for Outlook (Extension for Alchemy Premium)

	List Price
Description: Alchemy MailStore Extension for Alchemy Premium consists of an Outlook client that archives and searches email messages and an administrator module that manages database creation and publishing. MailStore for Outlook Extension for Alchemy Premium is an optional client-based product that can support up to several hundred users and can be purchased as an extension to both MailStore for Exchange solutions as well as Alchemy Premium solutions. If a customer already has an Alchemy Premium implementation and wishes to utilize the same Alchemy Server application, they must upgrade that application and they will not need to purchase another Alchemy Server. MailStore for Outlook licenses are only consumed when the plug-in is actually running; not when Outlook is open by itself without the plug-in running.	
MailStore Administrator Package	$1,000

MailStore for Outlook clients

5 to 25 Clients	$350 / Per Connection
26 to 50 Clients	$275 / Per Connection
51-100 Clients	$200 / Per Connection
101 to 250 Clients	$150 / Per Connection
251+ Clients	CALL IMR

System Requirements
Alchemy MailStore Admin Module Requirements
> *Supported Operating Systems*: NT 4.0, 2000 Professional, or XP Professional
> *Processor*: Intel Pentium or Intel compatible processor
> *Memory*: for NT/2000/XP 64MB min., 128MB recommended; Winsock 2.0 or higher, which is normally installed with the OS.
> *Indexing:* Outlook 2000 or 2002 for indexing message Contents; Acrobat for indexing PDF files

Alchemy MailStore Client Requirements
> *Supported Operating Systems*: NT, 2000, or XP
> > Outlook 2000 or 2002
> > Microsoft Internet Explorer 5.5 or 6.0
> *Memory*: 32MB min.
> *Processor*: Pentium

Annual Maintenance Program (AMP)

IMR believes providing comprehensive technical support for our software products is our duty and your right. Our Annual Maintenance Program (AMP) helps to ensure long term support and uninterrupted operation of your Alchemy solution. Annual maintenance benefits begin immediately upon the purchase of the software and enrollment in the program. IMR's AMP has two components.

Description: 1) An annual, renewable program that entitles the user to technical support on normal U.S. business days (Monday through Friday, excluding national holidays) from 6 AM to 6 PM U.S. Mountain Time via phone +1 303.689.0022, FAX +1 303.689.0055, or e-mail support@imrgold.com for all maintenance releases and all new releases/upgrades of their particular product(s) for a 12-month period. Customers on current AMP and Premier Resellers in good standing gain access to IMR's Customer and Partner Knowledge Base, a password-protected online resource kbaccess@imrgold.com. 2) AMP also entitles the user to all upgrades and new releases for all covered products. AMP is sold per product and is 18% of the current list price of all products purchased. Technical Support is for the current release of a product and the previous two releases.

To purchase AMP or to renew your AMP, please contact IMR at +1 303.689.0022, or contact your reseller.

Canada - Latin America - Caribbean - Japan - contact Gabriel Weitzner at gweitzner@imrgold.com for information regarding AMP or Upgrades.

Upgrade Programs

Alchemy Upgrades:

Description: The following policies apply to all Alchemy Gold, Premium, Pro, Search, Web and Add-on Module products.

PRODUCT UPGRADES: If the End-User has AMP and wants to upgrade their package to a higher number of users, the End-User pays the difference between the current list price of the existing software configuration and the current list price of the new configuration they want to purchase. If the End-User does not have a current AMP agreement, they must pay full list price for the upgrade.

SEARCH USER ACCESS LICENSES: Customers upgrading from Alchemy Gold to Alchemy Premium must also migrate their Search User Access Licenses (UAL) to Premium Licenses.

CREDIT FOR PRIOR PURCHASES: The total license price of the new configuration must be greater than the list purchase price for the licenses of the existing configuration.

IMR Training Courses	Duration	List Price
Alchemy Core End-User - Completion of this 3 day course enables the student to effectively design, build, implement and search data repositories utilizing the Build and Search interfaces. *Navigating Search and Build Interfaces *Understanding database architecture *Designing an Alchemy Database *Menu bar and tool bar options *Opening databases *Changing database information *Scanning documents *OCR and Bar Code Recognition -*Creating annotations *Extracting information from a database *Overlays and OCR templates *Building a database *Creating new fields *Creating indexing methods *How to add files to a database *Alchemy Database Security	3 days	$1,800/student
Alchemy System Administrator - This 2 day course covers the successful implementation and administration of Alchemy Premium Server, Alchemy Desktop Configurator, Alchemy MailStore and Alchemy Web. *Alchemy Premium Installation *Alchemy Web Installation *Alchemy MailStore Installation *Alchemy Desktop Configurator *Alchemy Repository Security *Database Administration *Implementation Considerations *Alchemy Web Configuration *Alchemy MailStore Configuration *Alchemy System Administration *Configuring Available Menu Options *Utilizing Integrated Security *Best Practices	2 days	$1,200/student
DataGrabber Developer - Students will gain a complete understanding of the automation possible utilizing DataGrabber and Albatch through extensive hands-on programming exercises during this 2 day course. *Understanding COLD *Understanding Data Extraction *Language Element Overview *Running DataGrabber *Debugging Information *Document Delimitation *Record Delimitation *Character Translation *Carriage_Control Interpretation *Field Delimitation *Region Identification *Using Label Statements *Regular Expressions *Skip Statements *Field Statement Syntax *Field Concatenation *File, Sub_File and Folder Creation *Albatch Scripting	2 days	$1,200/student
Alchemy SDK Developer - The Alchemy Software Development Kit (SDK) is thoroughly presented in this new 3 day course focused on providing students with the skills and understanding necessary to develop custom Alchemy solutions using the SDK. *Visual Basic Refresher *Properties, Methods and Events *Understanding Alchemy Object Model *Enumerated Constants and Collections *Hosting Alchemy in Visual Basic *Using Alchemy ActiveX Controls *Using the Application Object *Alchemy Database Structure *Alchemy TreeView Control *Alchemy Viewer Control *Alchemy Frame Control *Implementing SDK Queries *Navigating Alchemy Repositories *Viewing Alchemy Stored Items *Updating Profile Information *Creating an Indexing Station	3 days	$1,800/student

For training facility locations, a 2003 course calendar, a registration form, or for any other training-related questions, please contact IMR Training at +1 303.689.0022 or training@imrgold.com.

Note: *Training listed is for USA only. Training courses are different for **Canada - Latin America - Caribbean - Japan,** please contact Gabriel Weitzner at gweitzner@imrgold.com. or Juan Nietch at JuanN@imrgold.com. For other training requirements, please contact training@imrgold.com.*

IMR Professional Services	Duration	List Price
Implementation Accelerator	Minimum 3 Days Additional Days	$4,500 + Travel & $1,650 per day
Professional Services Discovery	Minimum 2 Days Additional Days	$3,000 + Travel & Expenses $1,650 per day
Enterprise Program Manager	1 Month 1 Quarter	$12,480 $34,560
SDK Support Pack	5 Incidents 10 Incidents 15 Incidents	$2,700 $4,500 $5,800

For more information on IMR Professional Services, call +1 303.689.0022.

NOTE: *Professional Services are different for* **Canada - Latin America - Caribbean - Japan.** *Contact Gabriel Weitzner at gweitzner@imrgold.com or Juan*

Ontiveros, Michael

From: Brian Ruh [brianr@all-city.com]

Sent: Thursday, July 31, 2003 2:08 PM

To: Ontiveros, Michael

Subject: The Quote you requested from All-City Computers

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All-City Computers, Corp.                           Quote:     29635
1775 Daily Drive Ste. F                             Register:  3    BR
Camarillo, CA    93010
Phone: 805-388-8311                                 7/31/200, 10:38AM
Fax:   805-388-9930


Acct: 1          Code: 1              Ship To:

All-City Valued Customer
All-City Valued Customer
1775 E. Daily Dr. Suite F
Camarillo, CA    93010


W: 805 388-8311 F: 805 388-9930
                              By:   Brian Ruh
---------------------------------------------------------------------
SKU            Item Description      Quantity  Bkrdr Price  Dscnt%  Total
---------------------------------------------------------------------
MISC           MISC ITEM (DESCRIPTION BELOW   6.00    3599.00        21594.00
               Adobe Capture 3.0 Five(5) Node Cluster
               Licence #741970
MISC           MISC ITEM (DESCRIPTION BELOW   1.00      49.00           49.00
               Adobe Capture 3.0 Media Kit #062313
MISC           MISC ITEM (DESCRIPTION BELOW   1.00     449.00          449.00
               Adobe Capture 3.0 Single System
               Package Retail #104512
---------------------------------------------------------------------
                                          SubTotal:   22092.00
                                          Taxable:    22092.00
                                          CA Sales:    1601.67
                                          Total:      23693.67
```

We appreciate that you have chosen our company to request this quote. If you have changes or would like to request an additional quote, please contact any of us in the sales department. In most cases, quoted prices are good for 30 days.

8/1/2003